



# Andreas Honeycutt

I am an experienced consultant with successful expertise in implementing concepts for structural organization and rollout control for the expansion of modern communication technologies in the telecommunications industry.

With over 34 years of professional experience, including 25 years as a project manager and 20 years in management positions, I attach great importance to quality and service orientation. I offer comprehensive, practical advice for both operational and strategic projects and support at all levels with solution-oriented approaches.

## CONTACT



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## EXPERIENCE



### CTO

*Jul 2024 - today*

### SPIE TelCo Infrastructure GmbH – SPIE GSA

SPIE -TCI has around 750 employees and works for MNOs, public networks (critical infrastructure), industry and TowerCos in Germany in the areas of fiber optic expansion and mobile communications



### Strategy Advisor for the CEO

*last Project*

### DFMG Deutsche Funkturm GmbH

- Strategic advice on contract negotiations
- Establishment of a production line for all third-market customers DFMG (only Telekom excluded)



### Senior Manager on C-Level

*Oct 2021 - Feb 2022*

### Deloitte Germany / Vantage Tower

- Support Technical contract negotiation with Vendor
- Support Technical contract negotiation with Suppliers
- Support Creation of a Master rollout plan for new Projects
- Support for the topic of telecommunications regulation within deployment



### Senior 5G Rollout Support Manager on C-Level

*Feb 2021 - Sep 2021*

### 1&1 Telecommunication SE

- Technical contract negotiation with vendors
- Creation of a Master rollout plan for the 5G network
- Responsible for the topic of telecommunications regulation within deployment
- Contact person for the topic TDD with all German MNOs as well as the neighboring countries (France & Switzerland)



### Manager

*Jun 2019 - Dec 2020*

### Insyte Deutschland GmbH

- Change Management by Insyte Germany
- Technical Director Insyte Germany with up to 120 Employees
- Head of Business Development (new Partner Vodafone, Telxius, Nokia, DFMG in the Telefonica Project)










### Senior Manager strategy business

*Jan 2019 - Mar 2019*

### CTDI GmbH

- Business Development
- Strategy advisor

 <b>Senior Technical Advisor</b> <i>Jun 2018 - Dec 2018</i>	<b>Fibre rollout</b> <ul style="list-style-type: none"> <li>• Central Project Manager FttS/P for Vodafone Germany</li> <li>• Planning and Rollout over all region's (1300 FttS/P Project at Vodafone Germany)</li> </ul>
 <b>Central Program Manager</b> <i>Mar 2017 - May 2018</i>	<b>ZTE Germany (NRS-Rollout) headquarter for the customer project "city consolidation" Telefonica Germany (180 employees)</b> <ul style="list-style-type: none"> <li>• Rollout over all region's (4352 Sites in GU7 one Network)</li> </ul>
 <b>Customer Project Manager</b> <i>Sep 2016 - Mar 2017</i>	<b>Ericsson Germany headquarter for the customer project "city consolidation" Telefonica Germany</b> <ul style="list-style-type: none"> <li>• Transportation Planning for 1700 Sites</li> <li>• E2E quality control</li> </ul>
 <b>Senior Project Manager on Director – Level</b> <i>Feb 2014 - Sep 2016</i>	<b>Vodafone Germany at the head office</b> <ul style="list-style-type: none"> <li>• Nationwide control of the BSC and RNC rollout (from the companies Ericsson &amp; Huawei)</li> <li>• Nationwide control of rehoming 7500 network elements (2G / 3G / 4G)</li> <li>• Nationwide control of the removal of 450 network elements (BSC / TRAU / RNC) with decommissioning and dismantling</li> </ul>
 <b>Project Consultant</b> <i>May 2013 - Sep 2013</i>	<b>P3 Group GmbH</b> Project management for the company P3 at the customer Vodafone Germany in the headquarters for the area BSC & RNC construction and extension
 <b>Managing Director</b> <i>Mar 2012 - Apr 2013</i>	<b>DTec - Netplan GmbH</b> <ul style="list-style-type: none"> <li>• Head of DTec – Netplan, Management of up to 50 employees</li> </ul>
 <b>Senior employee (authorized signatory) "Prokurist"</b> <i>Jun 2006 - Apr 2012</i>	<b>DTec - Netplan GmbH</b> <ul style="list-style-type: none"> <li>• Head of the Berlin office</li> <li>• Head of Sales, Controlling and Human Resources</li> <li>• Management of up to 50 employees</li> <li>• Planning and ensuring order receipts, sales, earnings and cash flow of DTec - Netplan GmbH</li> <li>• Management of the project "Project Controller for the BOS Digital Radio Network of the Federal Institute for Digital Radio of the Authorities and Organizations with Safety Functions (BDBOS)"</li> <li>• Member of the Advisory Board of the TÜV – Panel (BDBOS)</li> <li>• Responsible to the Federal Ministry of Economics (BMWi) for closure matters</li> <li>• Member of the management of DTec - Netplan GmbH</li> <li>• Participation in strategic decisions and goal definitions of DTec - Netplan GmbH</li> </ul>

**Project Manager and  
Fixed network planner**

*Jul 2003 - Apr 2006*

**DTec - Netplan GmbH**

- Product Consulting at ADC, Minneapolis, Minnesota / USA (4 employees)
- Project support / consulting at ADC - KRONE GmbH Berlin (8 employees)
- Ensure (control and monitor) sales and earnings in the projects
- Building and shaping the business areas
- Report directly to the management / shareholder
- Quotation (specifications) for customer requirements (specifications) in the network structure
- Central contact for Vodafone D2 and O2 - Germany for transmission issues
- Contact in the company for all network operators, general contractors and system suppliers
- Project consulting for feasibility studies on network realization (fiber), at the company Vodafone D2 GmbH Region North - East
- Radio communication - Planning at the company E-Plus GmbH & Co. KG, Regional Office East
- Training of the technical personnel (fiber optics / radio planning) internally and externally

**Project consulting  
(Freelance work)**

*Apr 2003 - Jun 2003*

**Vodafone D2 GmbH, Germany, Region North – East**

- Elaboration of a feasibility study on fiber optic access to intermediary collectors

**Program Manager**

*Mar 2002 - Mar 2003*

**Mobilcom Multimedia GmbH, Region East**

- Member of the management circle of the region
- Staff member of the regional Head of Engineering
- Coordination of all UMTS network building activities within the region, Development of forecasts and strategies, as well as management support
- Implementation of rollout - quantity structures and priorities
- Analysis, tuning, definition and moderation of all project-relevant processes
- Management Information System controlled and definition performed by KPIs
- Interface harmonization as well as quality and defect management
- Networking of projects between the areas

**Fixed network planner**

*Nov 2000 - Feb 2002*

**Mobilcom Multimedia GmbH, Region East**

- Deputy Head of Fixed Network Planning (10 employees)
- Conduct framework contract negotiations with regional and national network operators
- Creating the specifications for the planning, construction and acceptance of fiber optic technology (nationally planning manual), implementation of the corresponding processes
- Central contact for the Federal Network Agency in the creation of the specifications for the radio equipment in the company
- Main contact for systems engineering suppliers within the branch
- Planning and implementation of the branch backbone network
- Training of technical staff (fiber optics / fiber optics)

**Fixed network planner***Oct 1999 - Oct 2000***Viag Interkom GmbH & Co. (Telefonica Germany)  
Region East**

- Specifications of quality standards for radio relay systems and fiber optic links
- Concept development and planning of special projects and customer connections
- Creation of the specifications for the planning, construction and acceptance of fiber optic technology / radio relay systems regionally and nationally (planning manual), implementation of the corresponding processes
- Training of the technical staff (fiber optics / Fiber optic basics) by Telefonica Germany
- Contact person in the region for all system suppliers

**System Engineer  
Construction BSS***Jul 1997 - Sep 1999***Viag Interkom GmbH & Co. (Telefonica Germany)  
Region East**

- Assessment and support of the system technology / antenna technology and harmonization of the quality under consideration of the company requirements
- Local contact for all system suppliers and internal for technical inquiries regarding system technology
- Evaluation and professional support of special projects
- Trouble ticket handling and quality management

**Field service technician***Jan 1991 - Jun 1997***Mannesmann Mobilfunk GmbH (Vodafone Germany)  
Region North - East**

- Deputy Head of Field Service (30 employees)
- Commissioning and conversion of network elements
- Maintenance and care of all network elements and components
- Error analysis on GSM radio systems and radio relay systems
- Security Officer in the area
- Control of the appointment chains and the personnel for the planning of acceptances and suppression of GSM technology and transmission technology network elements
- Project management of prestigious major projects

**Skilled worker for quartz  
oscillator's development***Mar 1989 - Dec 1990***Standard Electric Lorenz AG, Berlin (Alcatel Germany)**

- Construction of pattern circuits
- Performing test series according to specifications
- Environmental tests according to DIN on components and assemblies
- Production of resources
- Cooperation in the start-up of quartz oscillator production